

The Life-Science Instruments Sector's core concept is "centrifugal force," which is generated through rotation that rapidly isolates minute substances. Our mainstay line of centrifuges, which ranges from the world's fastest ultracentrifuge to low-speed compact centrifuges, is very popular both in Japan and abroad.

Hitachi Koki's centrifuges are used by universities and research laboratories in the fields of medicine, biochemistry, biology, agriculture and pharmaceuticals to isolate, enrich and purify biological specimens needed in the biotechnology market. In particular, our products have demonstrated their excellent utility in the analysis and research of genome and protein structures and in the research as well as production of vaccines.

### Fiscal 2005 in Review

Although first-half sales in the Life-Science Instruments Sector remained sluggish, second-half sales of automated centrifuges and bio-processing ultracentrifuges in Japan were brisk, resulting in increased sales compared to the previous fiscal year.

As a result, sales in the Life-Science Instruments Sector were up 4%, to ¥3,928 million, and operating income surged 116%, to ¥627 million, on the back of royalty income of approximately ¥100 million.

### Future Challenges

In Japan, the Company will take steps to shorten development time by strengthening its product development capabilities, aiming at the timely launching of new products. In addition, we will increase sales and secure profitability through full-scale entry into the compact centrifuge market and other measures.

Overseas, in addition to strengthening our sales force by creating an International Sales Department for the direct handling of export transactions, we will take steps to further increase sales by forging stronger alliances with Thermo Electron Corporation in the United States and Europe and Techcomp Limited in China.

### Featured Products

- **Compact Tabletop Centrifuges (CT6E/6EL)**

These tabletop centrifuges are used in clinical blood and urinary analyses at hospitals and blood banks. With an innovative user-friendly design and three color variations, these centrifuges possess a more unique and attractive design than past models. These centrifuges are also easier to operate and are winning praise by a broad range of customers.



CT6E/6EL

